

# DILGARD

A Member of

**UNIPRO**  
FOODSERVICE, Inc.

December 15, 2023

RE: RFP 24-77179

## EXECUTIVE SUMMARY

We, at Dilgard Frozen Foods, Inc. are pleased to have the opportunity to submit this proposal for the warehousing and delivery of USDA commodities to Regions 1, 2, 3 & 4. By bidding 4 regions, we believe we would be helping the IDOE save money by only having to deal with one contractor for about 80% of the RFP. We are currently providing this service to Regions 3 & 5.

Dilgard has been in the food distribution business since 1924. The present owner/management team has been intact since 1973. We are, therefore, quite experienced in the handling of perishable products including produce, dairy products, fresh meat, ice cream and all types of frozen products as well as dry items.

We do have the necessary facilities, transportation/material handling equipment and the people to handle the USDA commodity program. Further, we are able to provide all reports necessary to administer this program.

Our data processing system is state-of-the art and well developed. Our main computer is in a data center in the "cloud". Data communications is a routine part of our daily activities. Dilgard has redundant internet access through both Comcast and Frontier. More complete information is provided in the Disaster Recovery document referenced in the Business Proposal. We can certify that Dilgard can meet the computer processing and internet connection criteria as set forth in the bid document.

In addition, we understand and are willing to do the work described in the Proposal 24-77179 Section 1 and will abide by its terms as well as, but not limited to, the mandatory contract clauses. The manner in which we have fulfilled the requirements of the Commodity Distribution Program in the past provides an excellent testimony to our ability and willingness to fulfill the requirements of this contract. As in the past, we will work with the State Agency to make this program a success throughout the term of the contract. I will be the principal contact. We are claiming ARPA statutory exception IC 5-14-3-4 Version b(a)(5) for confidential financial statements enclosed.

Dilgard Frozen Foods, Inc. has filed the requisite documents to commence business activities under the laws of the State of Indiana on August 23, 1960 and was in existence or authorized to transact business in the State of Indiana on November 08.2023. (reference form DilgardCertOfExistense.pdf).

Dilgard Frozen Foods, Inc. understands that we will be notified via email for all communication and we will notify the Procurement Division of any changes in address that may occur. The Procurement Department will not be held responsible for incorrect vendor, contractor or respondent addresses.

If there is any additional information needed by the evaluation team, we will certainly provide it immediately.

Thank you for your consideration of this proposal.

Sincerely,

A handwritten signature in black ink, appearing to read "Nick Woehnker", written in a cursive style.

Nick Woehnker  
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